## Town Name: TRURO Program Period: 2017 Current Dates: 11/1/2017 - 11/30/2017 Cumulative Dates: 1/1/2017 - 11/30/2017

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	0.00	\$0.00	0	20,063.06	\$16,527.85	8	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$150.00	1	\$0.00	0.00%
Residential Home Energy Services - Measures	14,536.30	\$21,302.80	15	99,697.50	\$122,720.97	94	\$106,630.59	115.09%
Residential Home Energy Services - RCS	0.00	\$3,110.00	16	0.00	\$19,965.00	70	\$13,642.55	146.34%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	5,477.80	\$3,751.00	9	33,001.60	\$19,830.00	43	\$0.00	0.00%
Residential Consumer Products	1,700.00	\$767.50	3	12,894.00	\$2,867.50	30	\$0.00	0.00%
Residential Lighting	142.20	\$18.00	0	642.80	\$59.93	2	\$0.00	0.00%
Residential HEAT Loan	0.00	\$0.00	0	0.00	\$5,516.83	6	\$0.00	0.00%
Res Subtotal	21,856.30	\$28,949.30	43.00	166,298.96	\$187,638.08	254	\$120,273.14	
Res % of Total	100.00%	100.00%	100.00%	79.97%	76.87%	92.36%	56.96%	
Low-Income Single Family Retrofit	0.00	\$0.00	0	11,688.30	\$33,135.38	8	\$29,728.16	111.46%
Low-Income Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
LI Subtotal	0.00	\$0.00	0.00	11,688.30	\$33,135.38	8	\$29,728.16	
LI % of Total	0.00%	0.00%	0.00%	5.62%	13.57%	2.91%	14.08%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Food Services	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream HVAC	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	0.00	\$0.00	0	0.00	\$0.00	0	\$32,662.20	0.00%
C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	406.64	\$15,666.36	3	\$0.00	0.00%
C&I Small Business	0.00	\$0.00	0	10,913.34	\$5,651.31	1	\$28,490.28	19.84%
C&I Multifamily Retrofit	0.00	\$0.00	0	7,977.00	\$746.54	1	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	0.00	\$0.00	0	10,674.21	\$1,269.00	8	\$0.00	0.00%
C&I Subtotal	0.00	\$0.00	0.00	29,971.19	\$23,333.21	13	\$61,152.48	
C&I % of Total	0.00%	0.00%	0.00%	14.41%	9.56%	4.73%	28.96%	
Total	21,856.30	\$28,949.30	43	207,958.46	\$244,106.67	275	\$211,153.79	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month \*\*All information presented is preliminary and subject to change.